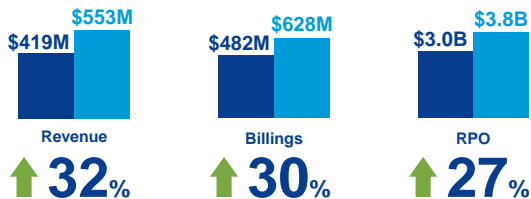


Fiscal Q3'24 Financial Information



"We delivered an outstanding quarter driven by growing customer interest in our Zero Trust Exchange platform. As threat actors evolve and continue to exploit firewall-based security, Zero Trust security remains a top IT priority, and an increasing number of enterprises are adopting our platform."

Jay Chaudhry
Chairman and CEO of Zscaler

Growth in Large Enterprise Customers

523
Customers \$1M+ ARR
↑ 31% Growth

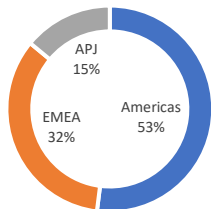
>7,700
Total Customers²
↑ 14% Growth

2,922
Customers \$100K+ ARR
↑ 20% Growth

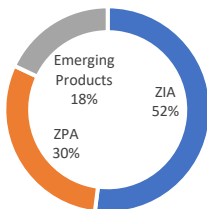
>30% Of the GLOBAL 2000
>40% Of the FORTUNE 500

FY'23 Other Key Metrics

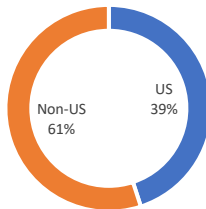
Global Presence % of Revenue



Platform Adoption % of Net New ACV



Employees¹ % in US vs Non-US



\$72B+ Market Opportunity

335M
Users³

+

150M
Workloads³

Driving customer value at an unparalleled scale



41M+
Licensed seats²



>150
Data centers globally



400B+
Transactions per day
>20x Google⁴



>70 NPS
vs. 30 SaaS Company Avg.



Market Leader
Gartner Security Service Edge (SSE) Magic Quadrant



9B+
Security incidents & policy violations prevented per day

1) Total employees of 5,962 as of the end of FY'23.

2) As of FY'23 ended July 31, 2023.

3) Based on Zscaler's analysis of worldwide organizations with >2,000 employees per company and employee data from ZoomInfo. Workload is based on Zscaler's analysis of workload market forecast for 2020 from 650 Group.

4) Google's daily search requests are based on estimates from ardorseo.com and internetlivestats.com.

5) Non-GAAP operating margin is defined as GAAP operating margin, excluding stock-based compensation expense and related payroll taxes and amortization expense of acquired intangible assets.