



Zscaler and Fishtech Group Partner to Help Companies Transform Their Network and Security in the Cloud

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Together, the Partners Provide a Comprehensive Cloud-based Security Platform and Know-how to help Companies Protect their Employees and Corporate Assets

Kansas City, MO and San Jose, CA – April 27, 2017 – Zscaler, Inc., creator of the leading cloud security platform, announced today a strategic relationship with Fishtech Group, a cloud-first cybersecurity company and technology accelerator. Zscaler and Fishtech share a vision to protect the cloud enabled enterprise, a vision forged through the combination of a world class cloud security platform with industry leading solution design and integration.

The rapid adoption of enterprise cloud applications, the increased mobility of employees, and the proliferation of devices in the workplace have rendered on premise security appliances ineffective. The antiquated and expensive hub-and-spoke architecture still used by many organizations results in poor performance and inadequate security as corporate traffic is backhauled through data centers.

With over twenty years experience in security design and deployment, Fishtech Group is focused on helping companies formulate and execute a cloud strategy that ensures the protection of their infrastructure and employees. An integral part of this strategy is the Zscaler™ cloud security platform. By helping enterprises deploy Zscaler security services, Fishtech ensures that its enterprise customers benefit in four important ways:

- Enhanced security through inspection of all Internet traffic for advanced threats, including SSL encrypted traffic
- Policy enforcement wherein all corporate policies are easily administered and enforced uniformly across the enterprise, including for branch offices and the distributed workforce
- Performance, particularly for those accessing the Internet from outside a corporate hub, as employees can directly connect to the Internet from branch offices
- Cost savings from not having to spend on expensive bandwidth costs for backhauling traffic from remote offices

Fishtech also brings expertise in both planning and integrating the Zscaler cloud security platform with other systems being used in the enterprise.

"Fishtech is my premiere partner for cloud security," said Eric Foster, CISO of Netsmart Technologies, a leading provider of software and IT solutions for the healthcare sector. "It makes sense that a company built from the ground up for the cloud is partnering with a platform born in the cloud to secure cloud-enabled enterprises. We're excited to see what the relationship brings."

"Today's business practices require enterprises to take a new approach to Internet and application access to ensure security – one that is focused on securing the user, not the network gateway. We create cloud solutions for simplified operations, lower costs, and an improved security posture," said Gary Fish, CEO and founder of Fishtech Group. "Built from the ground up for the cloud, the Zscaler platform is a fundamental part of our recommended security strategy for our customers."

"As companies plan their network and security transformation to the cloud, they need to work with a trusted partner that brings expertise in cloud technologies, know-how regarding security systems, and experience replacing legacy IT systems," said Jay Chaudhry, CEO and Founder of Zscaler. "Fishtech's experience with security and its focus on cloud technologies make it the ideal Zscaler partner to help enterprises implement their cloud transformation."

About Fishtech

Founded in 2016 by security veteran Gary Fish, Fishtech is a technology accelerator focused on finding and creating solutions for our clients that deliver operational efficiencies and improved security posture. As one of the first of a new breed of partner that focuses on cloud-first solutions, Fishtech helps its clients design and implement elegant, simple cloud security solutions to simplify their network, provide comprehensive security with a superior user experience, and lower costs. Fishtech are immersed in the changing security and emerging technology landscape specific to Cloud, IoT, SDN, and Virtualization. As innovation experts the Fishtech team takes a consultative approach to evaluate each client's objectives, benefits, and risks that may be mitigated with next-generation solutions. For more information, visit <https://fishtech.group/> or contact us at info@fishtech.group.

About Zscaler

Zscaler enables the world's leading organizations to securely transform their networks and applications for a mobile and cloud-first world. Its flagship services, Zscaler Internet Access and Zscaler Private Access, create fast, secure connections between users and applications, regardless of device, location, or network. Zscaler services are 100% cloud delivered and offer the simplicity, enhanced security, and improved user experience that traditional appliances or hybrid solutions are unable to match. Used in more than 185 countries, Zscaler operates a massive, global cloud security platform that protects thousands of enterprises and government agencies from cyberattacks and data loss. Learn more at zscaler.com or follow us on Twitter [@zscaler](https://twitter.com/zscaler).

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Additional Resources:

- [Zscaler Security Research](#)
- [Zscaler Security as a Service](#)
- [Award-winning Web Security](#)
- [World's First Next Generation Cloud Firewall](#)
- [Sandboxing and Behavioral Analysis](#)

Media Contacts:

Whitney Glockner Black
Director of Communications
650-260-4616
wblack@zscaler.com